

## **NET ADVERTISING VOLUME**

February 1, 2022

## Canada - Millions of Dollars (CDN Currency)

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Medium REPORTED MEDIA											
Television Total		3,682	3,614	3,537	3,511	3,345	3,327	3,196	3,138	3,150	2,697
relevision	Conventional	2,344	2,230	3,337 2,117	2,143	1,988	1,939	1,804	3,136 1,784	1,769	1,481
Specialty		1,233	1,263	1,297	1,244	1,232	1,253	1,234	1,168	1,193	1,481
Online <sup>1</sup>		106	1,203	123	124	125	1,233	1,234	1,103	188	199
Share of Reported Media <sup>2</sup>		30.8%	29.1%	29.2%	28.9%	27.0%	25.9%	23.4%	22.3%	20.9%	18.7%
Daily Newspaper <sup>3</sup> Total		2,216	2,261	1,909	1,679	1,424	1,258	1,058	898	777	530
Display (National/Retail)		1,419	1,523	1,257	1,099	908	760	566	441	382	215
	Classified	335	289	249	178	119	105	86 150	77 112	69 107	58
Inserts		217 242	207 235	173 221	160 229	155 228	157 219	150 239	113 244	107 195	67 173
Online - Desktop/Laptop) 1			235 7								1/3
Online - Mobile 1		4		10	12	15	17	16	23	23	
Share of Reported Media <sup>2</sup>		18.6%	18.2%	15.8%	13.8%	11.5%	9.8%	7.8%	6.4%	5.2%	3.7%
Community Newspaper	Total	1,211	1,288	1,027	968	881	874	776	688	630	411
	National	131	123	107	110	101	75	57	54	49	34
	Local	705	798	602	552	484	507	440	363	322	198
	Classified	113	106	83	74	68	65	58	47	41	26
	Inserts	219	226	204	199	188	186	177	166	163	108
	Online <sup>1</sup>	44	35	31	33	40	39	45	58	56	46
Mobile		40.40/	40.40/	0.50/	0.00/	7.40/	1	5 <b>7</b> 0/		4.20/	2.00/
Share of Reported Media <sup>2</sup>		10.1%	10.4%	8.5%	8.0%	7.1%	6.8%	5.7%	4.9%	4.2%	2.9%
All Newspaper 1,3	<b>Grand Total</b>	3,427	3,550	2,936	2,646	2,305	2,133	1,834	1,586	1,407	941
Share of Reported Media <sup>2</sup>		28.7%	28.6%	24.3%	21.8%	18.6%	16.6%	13.4%	11.3%	9.3%	6.5%
Radio	Total	1,576	1,585	1,600	1,589	1,576	1,525	1,496	1,490	1,429	1,090
	National	442	454	477	497	509	515	517	520	494	387
Local		1,134	1,131	1,123	1,091	1,067	1,010	979	970	935	703
Share of Reported Media		13.2%	12.8%	13.2%	13.1%	12.7%	11.8%	11.0%	10.6%	9.5%	7.6%
Internet Total 4 Search Display Social Media Classifieds/Directories		2,674	3,085	3,418	3,793	4,604	5,485	6,771	7,592	8,760	9,624
											4,226
											2,109
		The IAB revised ad revenue categories in 2020; revenues by new categories are not									2,665
		available retroactively. Previous categories are available in the 2019 NAV report.									424
										96	
	Digital OOH										79
Advanced TV											25
Share of Rep	oorted Media <sup>2</sup>	22.4%	24.8%	28.2%	31.3%	37.1%	42.6%	49.6%	53.9%	58.1%	66.8%
General Magazines Total		496	497	485	470	434	243	176	136	116	78
Share of Reported Media		4.2%	4.0%	4.0%	3.9%	3.5%	1.9%	1.3%	1.0%	0.8%	0.5%
Out-of-Home	Total	484	486	514	521	542	569	624	654	671	412
Share of R	eported Media	4.1%	3.9%	4.2%	4.3%	4.4%	4.4%	4.6%	4.6%	4.5%	2.9%
TOTAL REPORTED MEDIA		11,944	12,418	12,106	12,132	12,399	12,871	13,638	14,084	15,070	14,408
TOTAL REPORTED IVILDIA		11,344	12,410	12,100	12,132	12,333	12,0/1	13,030	17,004	13,070	17,400

## Sources

Television: Linear revenue - Statistics Canada (2015 forward); CRTC (2014 and prior - see http://www.crtc.gc.ca/eng/stats.html); Online revenue - thinktv estimate | Daily & Community Newspaper: News Media Canada | Radio: CRTC | Internet: IAB Canada | General Magazine: Magazines Canada (2012 and prior); Numerator (2013 forward) | Outdoor: Numerator

Note 1 - Indicated online revenue is not included in the totals for Reported Media or Total Estimated Advertising to avoid double counting with the revenue reported by the IAB in the Internet section. | Note 2 - While online revenue is not double counted in the totals, the share figures for each medium include the revenue generated by their online properties. The Internet share number includes online revenue for all media therefore the share figures overlap and will sum to greater than 100%. | Note 3 - Dailies changed the methodology for calculating their breakdown in 2010. In 2012 revenue from free papers was added to the total. | Note 4 - IAB revised revenue category definitions with the 2020 report. Please refer to the 2019 NAV report for prior years data purposes. | Note - Some figures may differ from previous charts due to updates from source. Broadcast revenue is based on the broadcast calendar (Sep-Aug). All other figures are based on calendar year.