# spotlight on Québec



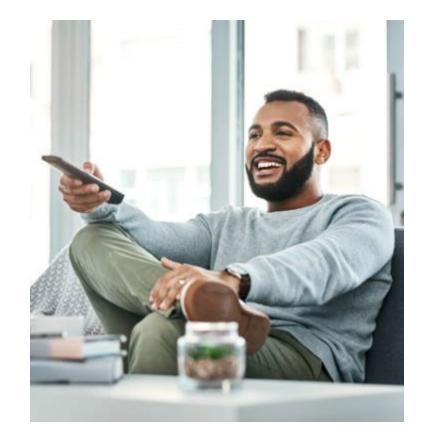
# the Québec Franco Market

#### **French-speaking Canadians have a strong connection with TV**

- they watch more television, and spend less time with streaming services, than the average Canadian
- they are passionate about home-grown content: the top ten shows are all produced in Quebec, and deliver an average audience of 1.4 million per episode

#### and much like the rest of Canada, they

- are concerned about fake news, but have high trust in TV news
- say TV ads attract the most attention and help them make purchase decisions





# the Québec Market

Québec makes up 22% of the Canadian population

## Canada Population 40,528,396

Québec Population 8,948,540



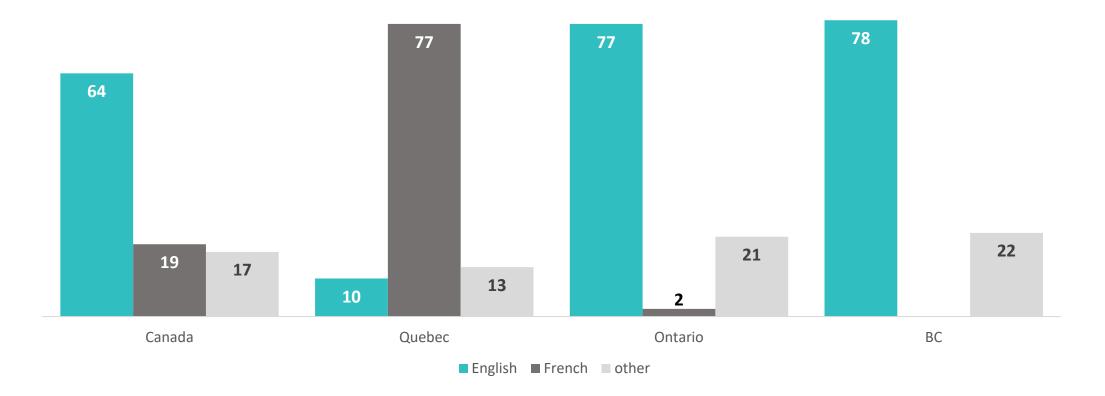


Statistics Canada. Table 17-10-0009-01 Population estimates, quarterly (Dec 2023)

## the Québec Franco Market

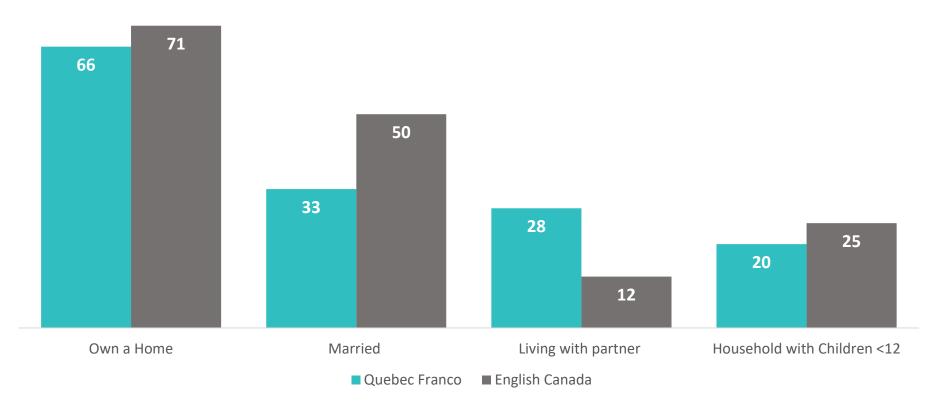
French speaking people make up 77% of the Quebec market

LANGUAGE SPOKEN MOST OFTEN AT HOME



## the Québec Franco Market

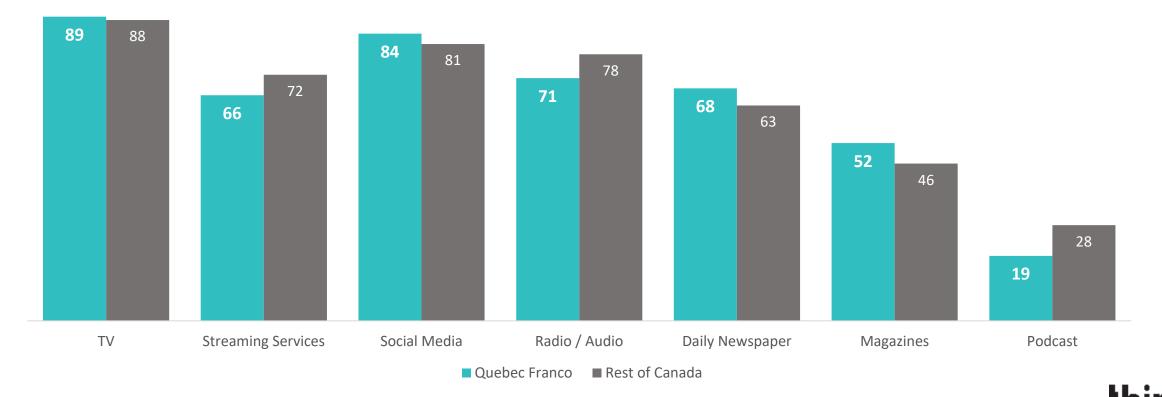
Québec Franco are slightly less likely to own their home and have young children, and are more likely to cohabitate than English Canadians



#### **DEMOGRAPHICS**

# the Québec Franco Market -

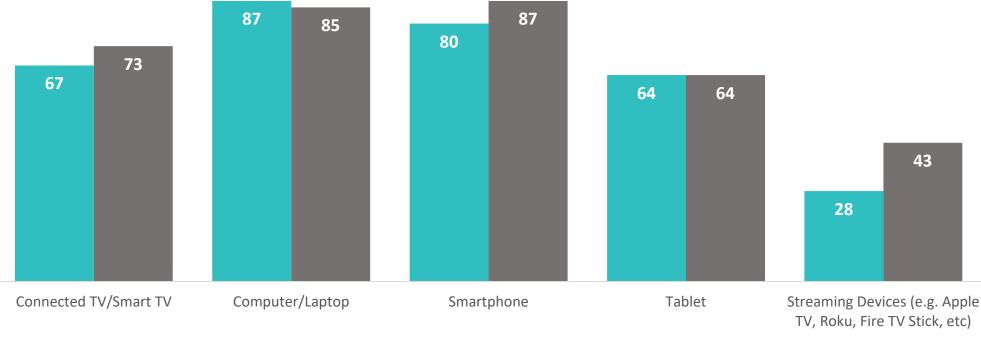
TV has the largest reach of all media – with reach numbers similar to the rest of Canada



#### WEEKLY REACH BY MEDIUM (%)

# the Québec Franco Market

Québec Franco are slightly less likely to own a connected TV, streaming device or a smartphone



#### **OWNERSHIP** (%)

■ Quebec Franco ■ Rest of Canada

# tv audiences

# tv reaches 91% of Québec Franco A18+

every week

**91%** A18+ **85%** A25-54

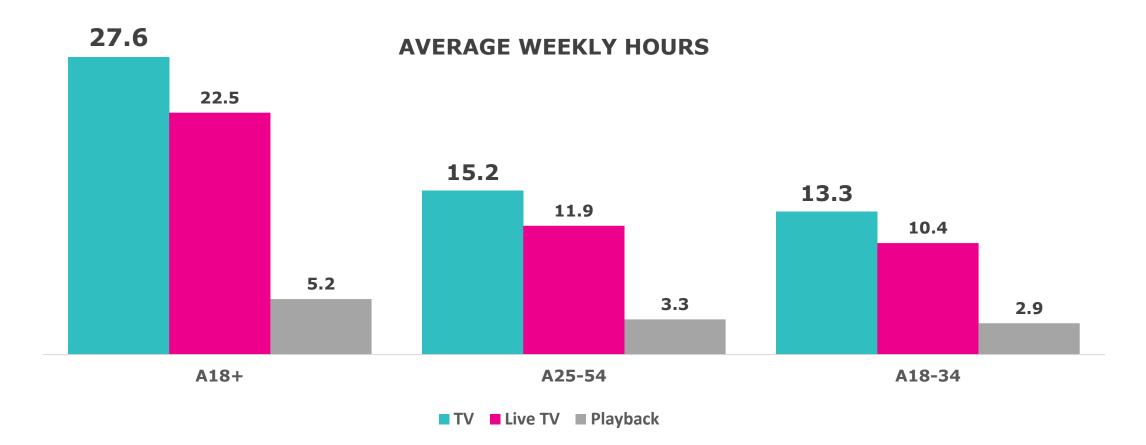
## **84%** A18-34







and most of it is live

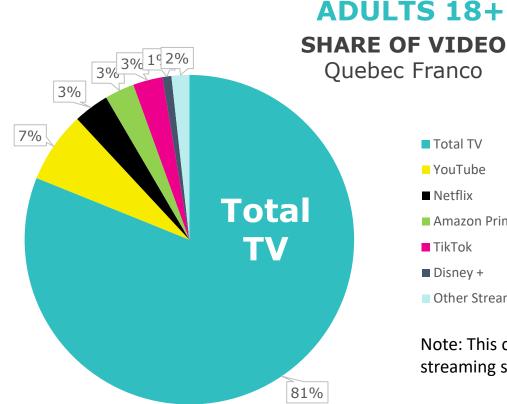


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TV = viewing to any live broadcaster content (streamed on any platform and linear TV) plus any broadcaster content recorded on PVR (with commercial load intact) that is viewed within 7 days of initial broadcast. Does not include on demand streaming.

Quebec Franco | Numeris PPM, Avg Hrs Week (Cap) Sep 18 - Dec 17 2023

## Total TV dominates time spent with video



- Total TV
- YouTube
- Netflix
- Amazon Prime Video
- TikTok
- Disney +
- Other Streaming Services

Note: This chart represents total video, not total ad-supported video; streaming services are primarily commercial-free

#### All time spent per capita

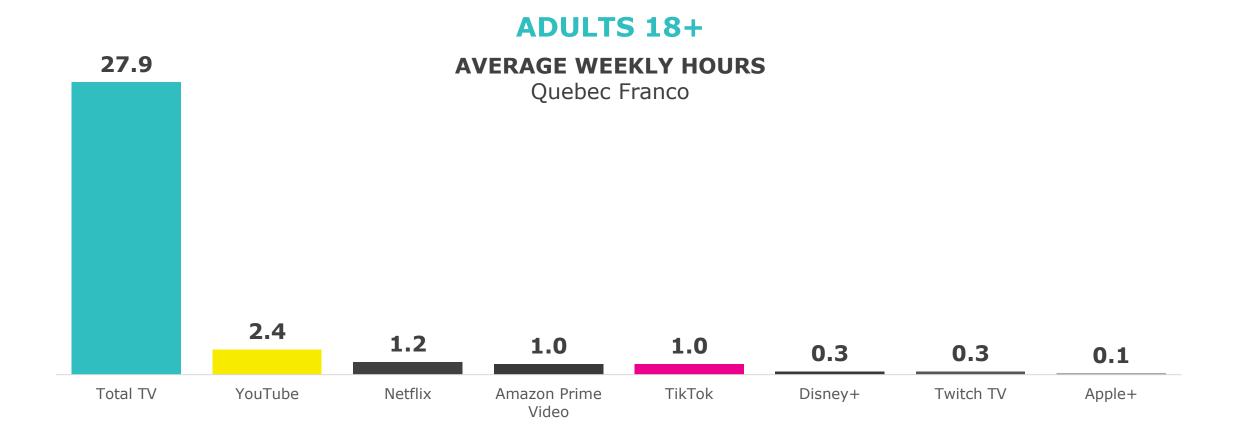
Total TV defined as linear TV and broadcaster streaming services

Streaming Services are primarily commercial free and include in-home viewing only

Other Streaming Services: Crave (OTT only), Twitch TV, Popcorn Flix, FuboTV, Paramount+, DAZN, TubiTV, Crunchyroll, Roku, Daily Motion, Samsung TV Plus, TED, Club Illico, Discovery+, CBS News, ET Online US, Pluto TV and Apple TV+ Source: Numeris VAM 8/28/2023 to 11/26/2023

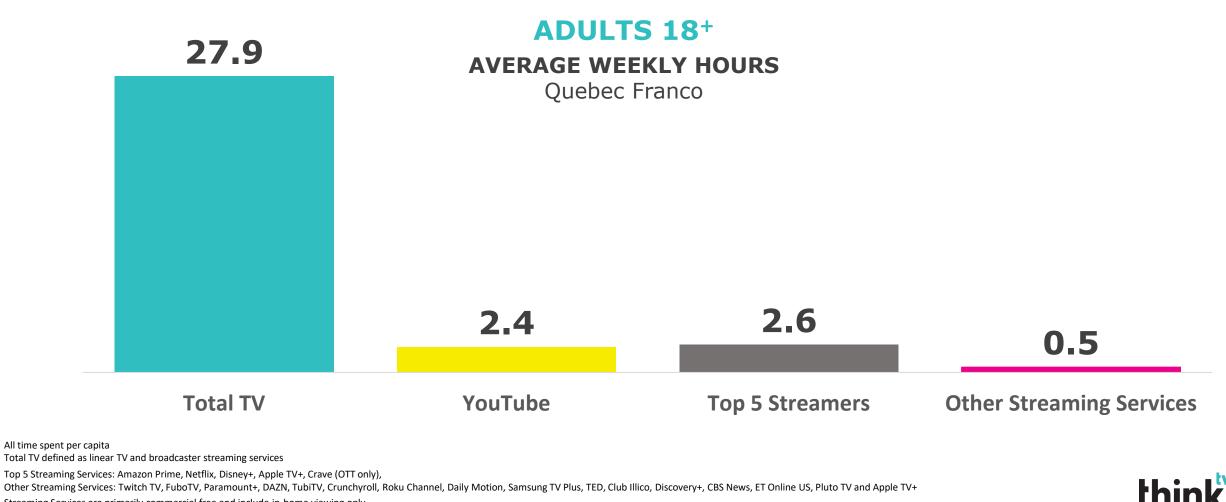


## **Total TV dominates time spent**





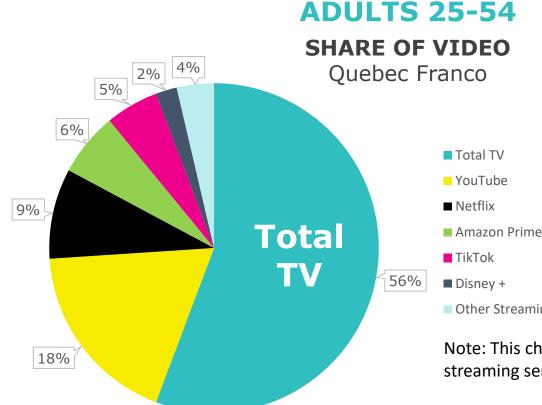
# time spent with Total TV exceeds YouTube and all streaming services combined



Streaming Services are primarily commercial free and include in-home viewing only

Source: Numeris VAM 8/28/2023 to 11/26/2023

## **Total TV dominates time spent with video**



Amazon Prime Video

Other Streaming Services

Note: This chart represents total video, not total ad-supported video; streaming services are primarily commercial-free

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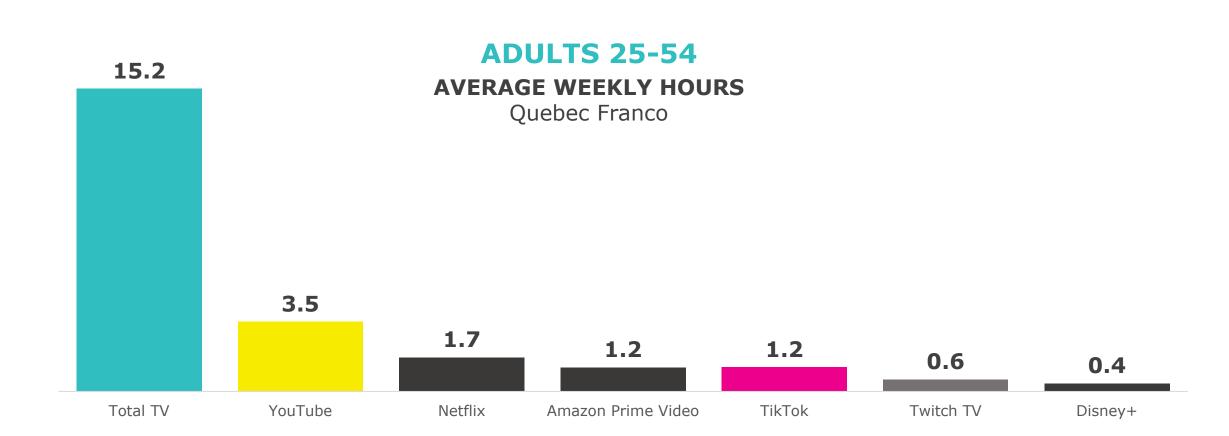
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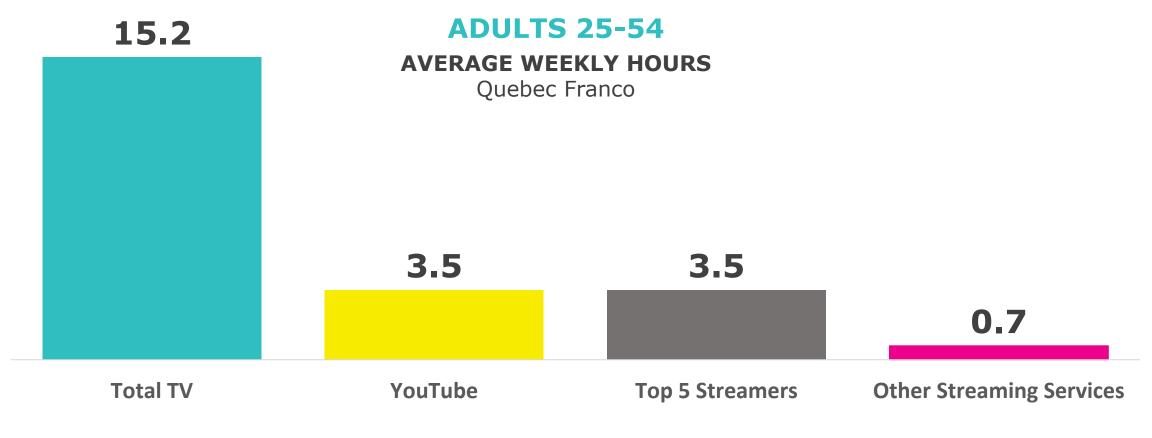
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think

All time spent per capita

Total TV defined as linear TV and broadcaster streaming services

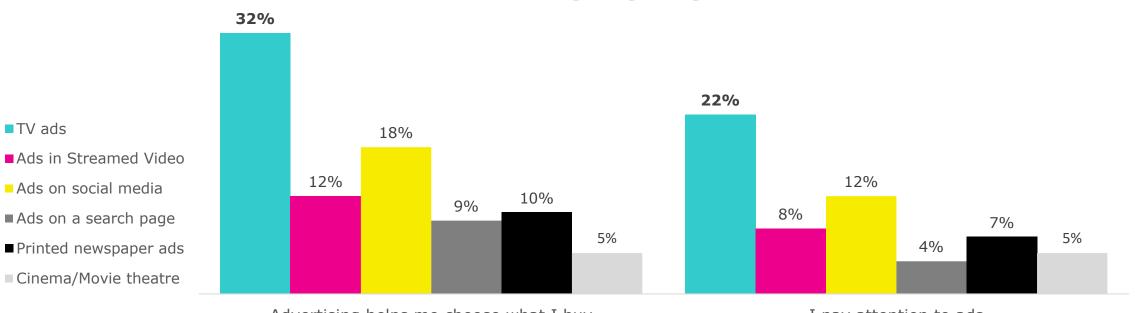
Streaming Services are primarily commercial free and include in-home viewing only

Top 5 Streaming Services: Amazon Prime, Netflix, Disney+, Apple TV+, Crave (OTT only),

Other Streaming Services: Twitch TV, FuboTV, Paramount+, DAZN, TubiTV, Crunchyroll, Roku Channel, Daily Motion, Samsung TV Plus, TED, Club Illico, Discovery+, CBS News, ET Online US, Pluto TV and Apple TV+

Source: Numeris VAM 8/28/2023 to 11/26/2023

## w advertising is most likely to command attention and drive purchase decisions



#### **French Language/Quebec**

Advertising helps me choose what I buy

I pay attention to ads



TV ads

# tv programming



### Francophone top shows compared to English Canada - CONVENTIONAL

#### **Quebec Franco A25-54**

Rank	Program	Network	Rating %
1	Chanteurs masqués	TVA	17.7
2	STAT	SRC	15.5
3	Indéfendable	TVA	13.9
4	Révolution	TVA	13.0
5	Infoman	SRC	11.9
6	Discussions avec parents	SRC	9.3
7	Tout le monde en parle (en direct)	SRC	8.7
8	Alertes	TVA	8.4
9	À cœur battant	SRC	8.3
10	En direct de l'univers	SRC	8.2

#### English Canada A25-54

Rank	Program	Network	Rating %
1	Survivor	Global	2.8
2	The Amazing Race	CTV	2.6
3	Saturday Night Live	Global	2.3
4	The Masked Singer	CTV	2.2
5	Kitchen Nightmares	CTV	2.2
6	NFL Late	CTV	2.0
7	Big Brother	Global	1.9
8	NFL Sunday Prime	CTV	1.7
9	Big Brother	Global	1.6
10	CTV Evening News	CTV	1.6

### Francophone top shows compared to English Canada - SPECIALTY

#### **Quebec Franco A25-54**

Rank	Program	Network	Rating %
1	Le hockey des Canadiens	TVA Sports	5.7
2	Hockey LNH Canadiens	RDS	5.5
3	Hockey LNH Canadiens Pré	RDS	3.9
4	La famille Groulx	Canal Vie	2.5
5	Auto Formule 1	RDS	2.2
6	Auto Formule 1 P	RDS	2.0
7	Démasqués	Canal D	1.9
8	L'Antichambre CH Après-match	RDS	1.8
9	Football LCF Alouettes	RDS	1.8
10	L'après-match LNH	TVA Sports+	1.7

#### English Canada A25-54

Rank	Program	Network	Rating %
1	Baseball: Blue Jays	Sportsnet	1.7
2	HNIC Prime East	Sportsnet	1.6
3	The Curse of Oak Island	History	1.6
4	CFL Playoffs	TSN	1.5
5	MLB WC Playoffs	Sportsnet	1.5
6	NHL Leafs Hockey	TSN	1.5
7	NFL Monday Football	TSN	1.3
8	NFL Saturday Football	TSN	1.3
9	NHL Hockey-CDN	Sportsnet	1.2
10	Monday Night Hockey	Sportsnet	1.2

### Francophone top shows compared to English Canada – SPECIALTY ex-Sports

#### **Quebec Franco A25-54**

Rank	Program	Network	Rating %
1	La famille Groulx	Canal Vie	2.5
2	Démasqués	Canal D	1.9
3	La famille est dans le pré	Canal Vie	1.7
4	J'ai frôlé la mort	Canal D	1.6
5	LA JOUTE	LCN	1.6
6	Classé SECRET	ADDIK	1.6
7	S.W.A.T.	ADDIK	1.5
8	TVA Nouvelles 17h	LCN	1.5
9	TVA Nouvelles 18h	LCN	1.5
10	FBI	Series	1.3

#### **English Canada A25-54**

Rank	Program	Network	Rating %
1	The Curse of Oak Island	History	1.6
2	Star Trek: Lower Decks	CTV Sci-Fi	0.7
3	The Secret of Skinwalker Ranch	History	0.7
4	Holiday Baking Championship	Food Network	0.6
5	Rick and Morty	Adult Swim	0.6
6	Gold Rush	Discovery	0.5
7	Based On a True Story	W Network	0.5
8	Deadliest Catch	Discovery	0.5
9	W Sat Movie	W Network	0.5
10	Beyond Skinwalker Ranch	History	0.5

# Québécois are passionate about

#### home-grown content

The most-watched programs in Québec drive higher ratings than their English counterparts in the rest of Canada

#### ADULTS 25-54 RATING %

area	top 3 dramas	top 3 reality	top 3 news
QUÉBEC FRANCO	14.2	12.3	4.8
REST OF CANADA	1.1	2.6	1.3

# francophones watch more conventional TV than the rest of Canada



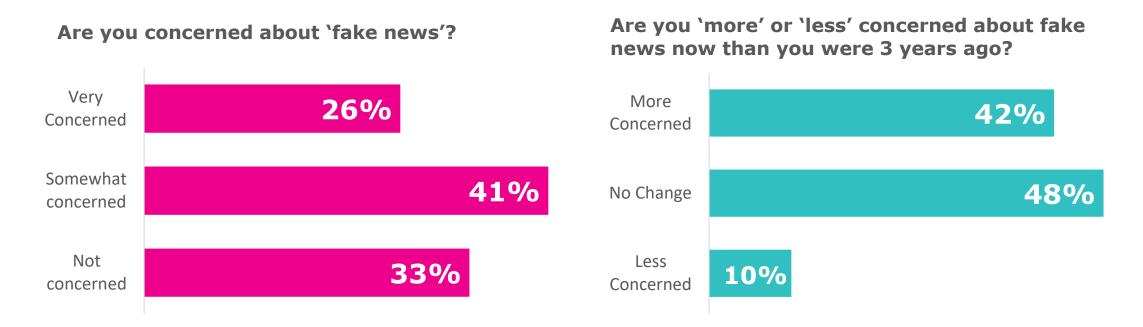
	Québec Franco	Rest of Canada
Specialty TV	48%	69%
Conventional TV	52%	31%

La famille Groulx

## concern about fake news is high

67% of French Canadians are either "very" or "somewhat" concerned about fake news, while 42% say they have grown "more concerned" in the last 3 years

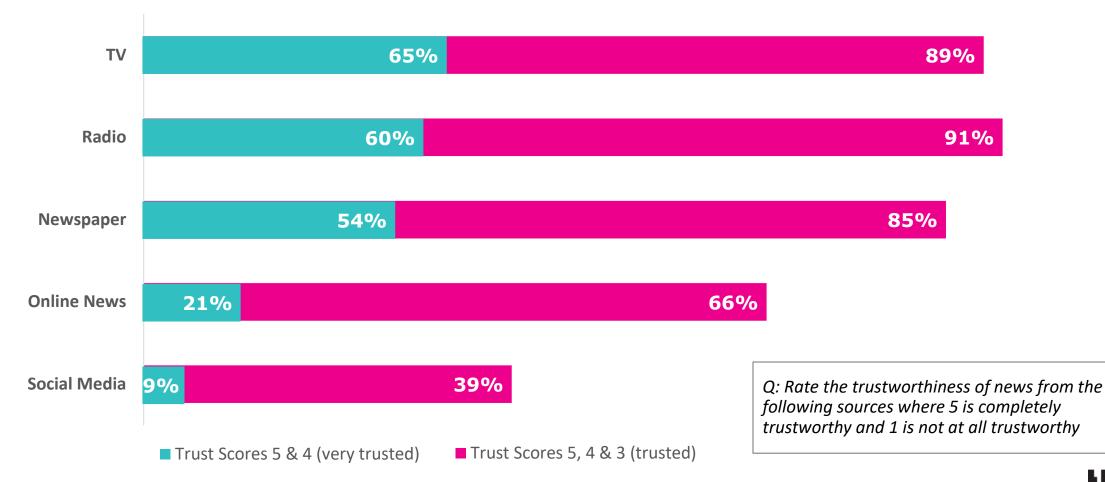
#### **QUEBEC FRANCO**





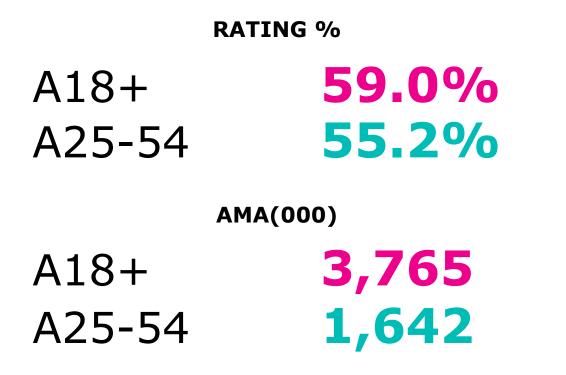
# French Canadians trust tv news

#### **French Canadian Adults**



# happy new year – Bye Bye 2023

On any given minute during the 'Bye Bye 2023' special, almost 60% of the French Quebec adult population were tuned in – the show reached a total of **4.6 million people 2+!** 





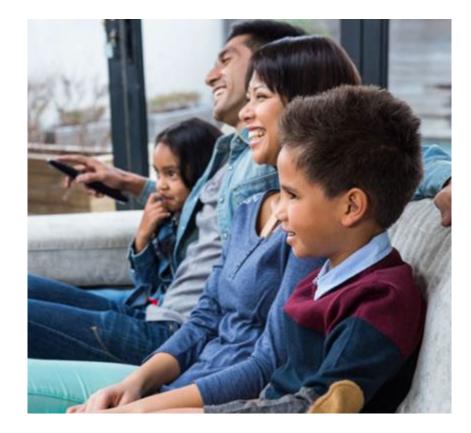


# enfin

### **Québécois are passionate about TV:**

They watch over 27 hours a week (A18+), are committed to home grown content, pay the most attention to ads on tv, and say that television advertising is most likely to "help me choose what to buy".

For the best advertising results, be sure to take advantage of this attentive audience by putting TV at the centre of your campaign.





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